



**APPLICATION DEVELOPMENT | PROJECT MANAGEMENT | ICT PROCUREMENT | PROCESS  
AUTOMATION**

## **COMPANY PROFILE**

## **ABOUT US:**

**Stackbase Soluitons Limited** (STACKBASE) was established to bring change to public sector services through the use of ICT, lead in private sector innovation and thus consequently raise the standards of ICT design and implementation in Nigeria. We hope to build a reputation synonymous to excellence and innovation and upon which take our services around the country and region. We demonstrate ability in database technology, web based and client/ server tools and network architectures to deliver desired ICT solutions. We strive to achieve by combining contemporary software technology, robust network Infrastructure and state-of-the-art hardware with the resourcefulness of a team of highly skilled professionals with a collective wealth of experience.

### **Where We Are Coming From? – History**

The company was formed in 2018, by a team of young, versatile entrepreneurs who have acquired extensive expertise in various facets of IT services. With core competence in the area of ERP solutions, network Infrastructure design and layout and custom-designed software applications using proprietary and open-source development platforms, we are well positioned to render value-added services to every individual industry whether public, private or non-governmental, as well as improve public confidence in the Nigerian IT industry.

With business office located in Kaduna, **Stackbase Solutions Limited** has within the limited time of commencing business operation, been able to provide innovative and cutting edge IT services and other related activities to various classes of clients, cutting across both the public and private sectors. We have also brought new standards into the industry; by approaching each client's project with a well thought-out solutions that has helped positioned them as an emerging leader in their respective industries.

Our goal has been to exceed the expectations of our clients by offering them outstanding customer service, increased flexibility, and greater value for their investment, thus optimizing system functionality and improving operational efficiency.

As such our Vision is to become the market leader in the design, development and deployment of a complete suite of IT services by the year 2025. In order to effectively bring this to fruition, we shall be guided by our Mission which is

**“Delivering excellent and value-added ICT services through the combination of creativity, innovation and a well motivated staffs’ entrepreneurial drive “**

### **Who We Are?**

The company’s activities are directed by and based on our core values. These values have become a culture for all staffs of the company and have extended to service delivery and customers. Our values make us who we are today. We at **Stackbase** pledge to consistently;



- ✓ Promote **PROFESSIONALISM** ..... Among ourselves and with our customers

- ✓ Encourage **RESOURCEFULNESS** ..... support creativity and reward outstanding performance
- ✓ Embrace **INNOVATION** ..... Drive it and take advantage of its opportunity
- ✓ We are **DEPENDABLE** ..... Positioned to creatively create value added services for client's enhanced business efficiency
- ✓ Deliver **EXCELLENT SERVICES** ..... Set the pace for today's competition

## WHAT DO WE DO?

Though an integrated IT firm, we however focus on key areas where we have gained competence and can deliver exceptional value. This we achieve by tapping from our team's entrepreneurial capabilities in order to provide the best of services that not only delight our clients, but also set industry standards. Specifically, our business focus is on the following among several others:

- ✓ Software Development
- ✓ Project Management
- ✓ ICT Procurement
- ✓ Process Automation and Re-engineering
- ✓ ICT Consulting and Training Services



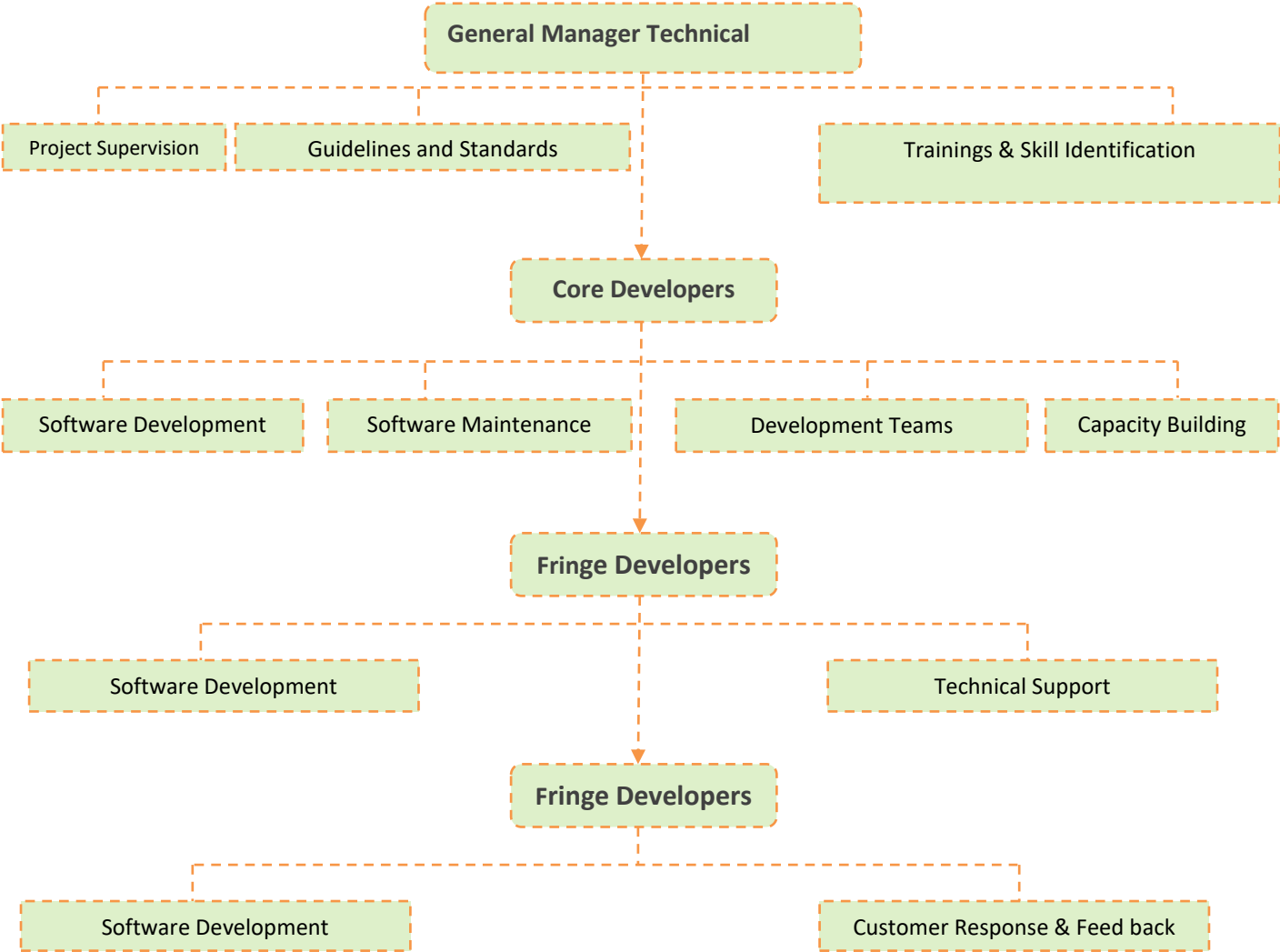
## OUR MANAGEMENT TEAM:

**Aminu Ahmad** is the *Chief Executive Officer*. He holds a Masters in Computer Science and has worked with several private companies holding both technical and administrative positions.

**Mustafa Isah Abdullah** is the *General Manager Technical Services* and is responsible for software development and establishing protocols and standards for technical projects. He is a software architect with extensive experience in software development and deployment. He is comfortable developing applications using either open source or proprietary platforms. He graduated with distinguishing honor from Bayero University Kano with a degree in Business Administration before discovering a passion and flair for software development. He advanced to obtain certificates from several institutes including the New Jersey Institute of Information Technology. He has developed inventory management, human resources, payroll, transport and several other applications.

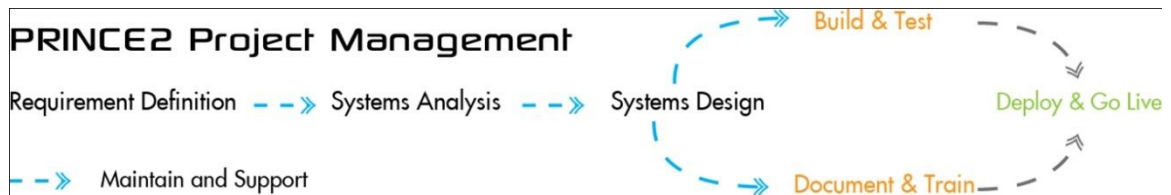
**Yusuf Dahiru Yusuf** is the *General Manager Business Development* and is responsible for research and analysis, assessing organizational performance, customer relationship management and corporate marketing and publicity. He held similar positions working as Head of Business development and Head Marketing and Credit Risk Management in the banking sector. He holds a Masters degree in Public Financial Management and is currently undertaking another Masters degree in Development Studies. He has attended seminars and courses on strategic management, business development and marketing, organisational effectiveness and business process improvement with the Kaduna Business School, Strategic Management Centre, Central Bank of Nigeria, World Bank and the British Council.

# Structure of our Technical Services Department



## Our Project Management Process:

For all project we implement for clients we adapt the PRINCE2 project management approach as depicted in the diagram below.



## Our Business Model:

To guarantee the success of our client's project, we have in place a well structured business model which also serves as a blueprint used to successful execute projects assigned to us. This blueprint incorporates our innovative concepts into a flexible and broad level view of how our client's employees and partners will experience the IT solutions that we design, develop and deploy.

Similarly, given that we are product agnostic, we therefore provide only tailored IT solution suitable only for their peculiar needs, that is to say we make sure that our products and services aligns with our clients' anticipated goals.

As such, our business model framework or blueprint takes the following process:

- » **Open Assessments** – A comprehensive review of the existing business process or infrastructure to identify enhancement opportunities

- » **Strategic and Solution Planning** – A short term project to develop a roadmap to a transformed organisation that aligns IT to business strategy.
- » **Business Case Development** – A document to help quantify and justify the cost of project based on the anticipated project benefits including reduced overhead cost or increased efficiency
- » **System Integration** – Services to implement desired project that can seamlessly integrated with existing applications (if needs be)
- » **Business Process Renewal and Change Management** – Management of change process for the people and process portion of the project.

## Our Solutions

1. **Stackbase E-DMS (An Electronic Document Management System)**
2. **I-Collect**
3. **Stackbase ERP**
4. **Hotel-Admin (Frontend and Backend Modern Hotel Management System)**

## Stackbase ERP

Stackbase-ERP covers all sorts of business operations, from project management, CRM, and HR to inventory control and omnichannel sales.

Stackbase-ERP is the definition of lowering TCO (total cost of ownership). It provides a modern, integrated, and regularly updated tool which can easily replace the rest of your BPM apps from day one. In the meanwhile, you will experienced improved and timely delivery, lower inventory and administrative costs, accurate reporting, and reduction of cycle times.



Finally, the flexibility of the system will allow you to tailor it even to your most specific needs, and to keep pace with the alterations in your business scenario.

The following are the key features/modules of Stackbase-ERP:

1. Employee Information Management
2. Employee Contracts
3. Payroll and Bankschedules
4. Leaves Management
5. Appraisal and Performance Monitoring
6. Procurement
7. Finance and Accounting Features ( Chart of Accounts, Journals, Ledger, Trial Balance, Custom Report Template, Analytical Accounting etc)
8. Facilities Management

## **I-collect**

I-collect is a collection, monitoring and reporting system for an public and private institutions. This system is designed for the successful implementation of a Common Cash Receipting System (CCRS) to harmonize money collection and payment across all collection points, offices or branches.

A Common Cash Receipting System is an electronic platform that allows payment of monies in banks and interfaces with back end accounting/revenue systems of organizations. This System exchanges data on payments made at collection points such as banks or approved merchants with the organization's financial systems. This allows for easy verification and updates the organization's financial records.

Without a cash receipt system, an organization or company could collect multiple transactions at a single cash register and have no idea which payment accounted for each transaction. A cash receipts system creates a record of each cash payment, kept either on cash register tape or on individually numbered cash receipt forms. By creating a paper trail, the accounting department can then match each individual transaction with the corresponding inventory, as well as ensure that cashiers receive the proper amount for each

payment they process.

Dealing with cash can be difficult for any organization that doesn't keep careful track of it, and a well-developed cash receipts model ensures accountability from all parties who handle the cash, as well as a method to track customer payments when they don't use cash. Ideally, each part of the cash receiving and accounting system is compartmentalized and handled by a different person. The system's checks and balances help prevent misplaced cash -- whether the loss is intentional or unintentional -- and can help locate liquid assets if they come up missing.

## **PARTNERSHIPS:**

### **1. Technology Partners**

- Cerebro Systems Ltd. – Desktop Applications.
- Darodaz – ICT hardware supply and deployment.
- GiTTS - ICT training
- DSI Ltd. - Hardware infrastructure design and deployment, web application development and hosting.

## **BUSINESS OFFICES:**

No. 5 Yangoro Road,  
Hanwa New Extension,  
Kaduna.

## **CONTACTS:**

Managing Director

07032322155

General Manager Business Development.

08144544447